

Unit 4.5 - Endproducts and Valorisation



Ani Vallabhaneni is a co-founder of Sanergy, a pioneering social enterprise in Nairobi, Kenya dedicated to building healthy, prosperous communities by developing safe urban sanitation solutions and high-quality agricultural inputs. Sanergy's systems-based approach empowers the local community to own and operate sanitation facilities, while Sanergy provides business and operational support to ensure its operators thrive. Sanergy collects and converts the waste into organic fertilizer and insect-based animal feed, which are sold to Kenyan farmers to address the region's food security and sustainability challenges. In just four years, Sanergy has launched over 780 Fresh Life facilities run by a network of 380 operators who serve 31,500 residents with hygienic sanitation daily. Sanergy has safely removed and converted over 7,500 tons of waste into usable end products. Sanergy also employs 250 teammates – 93% Kenyan and 40% from the communities they serve.

Previously, Ani turned around a chain of dialysis clinics for low-income patients in the Philippines. With a background in technology and operations, he has built startups in India and the United States. Ani is a Legatum, Draper Richards Kaplan, and Echoing Green Fellow. He holds an MBA from MIT Sloan and a BS from Washington University in St. Louis. He lives in Nairobi, Kenya.